

**Position Title:** Senior Scientist/Engineer with Experience in SBIRs

**Company Name:** Systems and Materials Research Corporation (SMRC)

**Location:** Central-Austin, TX

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**Company Information:**

Systems and Materials Research Corporation (SMRC) is an Austin, Texas-based small business that develops innovative technologies to meet difficult challenges facing both military and commercial end-users. Our goal of bringing new and innovative products to market is leveraged by our staff of highly skilled professionals and the partnerships we forge with some of the leading companies and research institutions in the world. More information can be found online at [www.systemsandmaterials.com](http://www.systemsandmaterials.com).

**Position Description:**

The hired individual will be a self-starter with experience in writing and winning Small Business Innovation Research (SBIR) proposals, managing SBIR programs, and creating and maintaining business relationships with clients. Office space will be maintained at SMRC's central-Austin office, with regular travel to laboratory space located in Austin and San Marcos, TX to oversee employees and keep track of project status. Periodic travel to conferences, tradeshow, and client facilities is expected.

**Key Responsibilities:**

- Write SBIR and other government agency-related proposals
- Manage technical and financial aspects of funded programs
- Prepare technical reports and presentations
- Interface with government, prime, and industry clients
- Travel to conferences, tradeshow, and client facilities
- Supervise a small group of employees

**Basic Qualifications:**

- MS degree in a Science or Engineering discipline required – PhD degree preferred
- Must have won at least one Phase I SBIR proposal as the Principal Investigator – Phase II SBIR win a plus
- 5+ years experience in technical project management and product development
- US Citizen – Secret security clearance preferred

**Additional Qualifications:**

- Background in materials science, chemistry, engineering, physics, aerospace, or other related field - experience with aerospace fasteners, sealants, transparencies, or ballistic/blast-resistant materials a plus
- Familiarity with Manufacturing Technology (ManTech) and Materials and Processes Engineering (M&PE) groups within aerospace contractors
- Track record in SBIR awards

**Compensation:** Salary TBD based on relevant work experience. Full benefits included.

**To Apply:** Email a cover letter and resume to [careers@systemsandmaterials.com](mailto:careers@systemsandmaterials.com).

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*We are proud of our diverse environment, Equal Opportunity Employer. SMRC is committed to a policy of equal employment opportunity.*

*This job announcement is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required by the employee.*